

# MAVERICKS

A BARISTA INSTITUTE FOR PERSONS WITH DEVELOPMENTAL CHALLENGES





#### **FUNDRAISING INFO**

> TARGET GOAL

\$5,000

>TOTAL RAISED

\$11,000

CROWDFUNDING

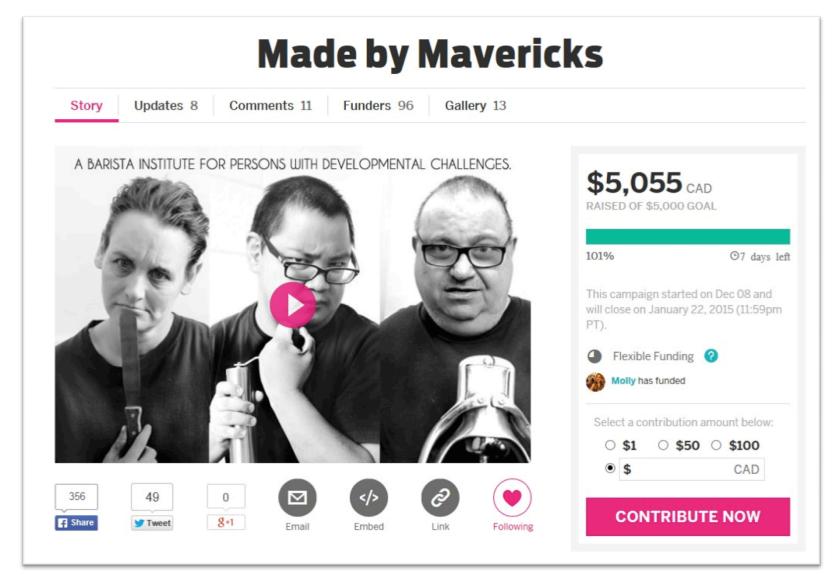
\$6,000

ONLINE VOTING CONTEST

\$5,000



### **CROWDFUNDING INDIEGOGO**



### **CROWDFUNDING ANALYTICS**

- > FLEXIBLE FUNDING
- >45 DAY RUN
- > 108 FUNDERS
- > 2283 SITE VISITS & REFERRALS
- > 6 MEDIA FEATURES
- > GOAL REACHED IN 37 DAYS



### **CROWDFUNDING TIPS**

- > HAVE A FULL PLAN
- > SOCIAL MEDIA PRESENCE
- > GREAT PERKS
- > STRONG MARKETING CAMPAIGN
- > USE RESOURCES AVAILABLE
- > OUTREACH TO MEDIA
- > KEEP THE ENERGY GOING
- > THANK SUPPORTERS



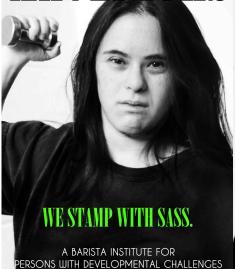










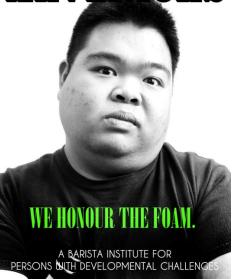












#### **CROWDFUNDING BENEFITS**

- >IT'S FREE!
- > PROVIDES ACCESS TO CAPITAL
- > PROOF OF CONCEPT
- > GREAT MARKETING TOOL
- > ALLOWS CROWDSOURCING OF BRAINSTORMING
- PARTICIPANTS

## **ONLINE VOTING CONTEST**

### Phizer's Start Something With Alesse





### **ONLINE VOTING INFO**

- > \$5000 TO A NON-PROFIT & A FOR-PROFIT IDEA
- > WINNER DETERMINED BY CUMULATIVE VOTES
- > 7 WEEK RUN
- > RECEIVED VOTES FROM **25** COUNTRIES



### **ONLINE VOTING TIPS**

- > STRONG PUBLIC RELATIONS STRATEGY
- > STRONG SOCIAL MEDIA PRESENCE
- > BE CREATIVE & TENACIOUS ON GETTING VOTES
  - TRADITIONAL MEANS
  - RELEVANT ORGANIZATIONS
  - NICHE GROUPS ON FACEBOOK
  - EXCHANGE VOTE GROUPS
  - SOCIAL FORUMS
  - PERSONAL FAVOURS





### **ONLINE VOTING BENEFITS**

- > SIMILAR BENEFITS TO CROWDFUNDING
- > THERE'S AN ABUNDANCE

> CONTROLLED OUTCOME



